

# IP and Commercialisation Services

At Health Enterprise East we provide MedTech advisory services and innovation management to the NHS, academia and other research organisations. Our specialist team ensure that pioneering innovations from front-line NHS staff and researchers are identified, developed and commercialised for the benefit of patients.

Established in 2004 and hosted by founding members Royal Papworth Hospital NHS Foundation Trust, we have a substantial track record of commercial success working with partners to bring new medical technologies to market.

**17 years of innovation**  
**2004-2021**

**View our case studies**

## TRAINING

Training specific to the medical technology sector. We equip individuals and teams with the skills & knowledge they need to develop their ideas.



## SUCCESS

Negotiated and concluded >130 commercial deals to accelerate innovations to market & realise patient benefit.



## FUNDING

Successfully secured >£16M funding & investment for different stages of product development and commercialisation.



## EXPERIENCE

Skilled team with considerable medical technology experience and with a network of over 20 NHS Trusts, development partners and digital health partners.



# IP and Commercialisation Services

We provide expert advice, insights and tailored support for healthcare innovators bringing innovative technologies to market. Our services ensure medical technology innovations are developed to realise their potential and benefit patients.



## Clinical innovator network

Peer to peer support network for all entrepreneurs.



## Training

Webinars, events, and opportunities to network.



## Intellectual property management

Advice and protection of Intellectual Property.



## Funding & investment

Support for finding funding & writing research grant applications.



## Prototype development

Access to a network of trusted development & digital health partners.



## Commercialisation strategy

Identifying exploitation options & secure terms with commercial partners.